



Domestic Early Booking Program 2014

As a valued Beka customer, we are pleased to bring you our 2014 Domestic E.B Program. Our Warehouse program includes 7 Cast and Sling collections as well as our Manhattan Wicker groupings. Below are the details of the stocking dealer program, including early buy discounts. In order to guarantee your discount and dating terms, you must be current and in good credit standing with Beka Casting Limited. A credit application form and updated account information must be received with or prior to the initial purchase order.

Discount percentages are determined by the size of the early buy orders place prior to the cut-off date of September 30, 2014. This date will be enforced to ensure guaranteed shipments for the months of February-March 2015. The discount percentage applicable to the early buy order will be maintained for the entire year, though there will be a price increase of 3-5% after September 30, 2014 for ALL orders. Please enquire with us prior to placing re-orders to ensure you have the most accurate pricing,

A stocking dealer with an initial early booking order will qualify for the following discounts:

- 5% EB discount for orders between \$5,000 - \$9,999.99
- 8% EB discount for orders between \$10,000 - \$19,999.99
- 10% EB discount for orders over \$20,000.00

*****no further discounts on wicker products*****

Terms for the early booking program are as follows:

- California/Florida 1/3 Net 30, 1/3 Net 30, 1/3 Net 30 Days
- February delivery 1/3 March 15, 1/3 April 15, 1/3 May 15, 2014
- March delivery 1/2 April 15, 1/2 May 15, 2014
- In-season Net 30 days

Stocking Color: Antique Bronze

Fabric: Taupe-A1450G

Sling fabric: Sienna-060329-23

Please contact your sales representative today for more information.

We thank you for your continued business and would like to wish you a successful 2014 season.

www.bekacasting.com